



Website:	<a href="http://www.nafpaktos-yarns.gr">http://www.nafpaktos-yarns.gr</a>
Bloomberg code:	NAYP:GA
Reuters code:	NAF.AT
ISIN code:	GRS265061002

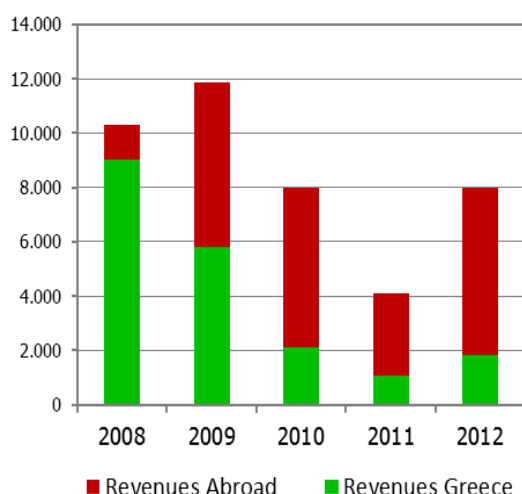
## COMPANY PROFILE

Nafpaktos Textile Industry SA is a Greece-based industrial and commercial enterprise. For the last 3 years the Company's activities are related to two different sectors through its subsidiaries companies. SOFADES GINNING MILLS S.A. is located in Thessalia and is acting in the field of agriculture to include the ginning and export of raw cotton, cotton seed trading and trading other agricultural products. In addition, "ENERGY PINEIAS 2 S.A." is producing and supplying electrical power to the grid through a solar park of 1.3 MWp established in the south part of Greece.

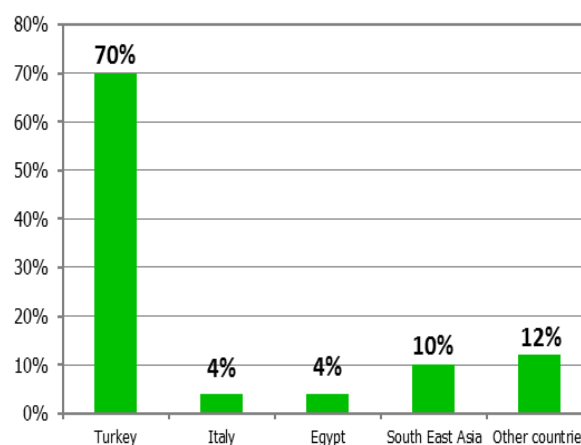
Up until 3 years ago, the company's product portfolio consists of cotton-combed yarns, used as raw material in knitting and weaving, slub yarns, and the design and production of stable fabrics used for making shirts and trousers. Its production units include one spinning mill, with an annual production capacity of 2.000 tons of cotton-combed yarns, as well as one weaving mill with an annual production capacity of 1.0 million meters of fabric. The production facilities occupy an area of 20,590 square meters on privately owned land, plus storage facilities of 2,527 square meters in area. The above activities were suspended for economic reasons and may or may not be reinstated when the board of directors feel the market conditions are right.

The management is presently considering further expansion of its power and agricultural business, being two of the more promising areas for the Greek economy as a whole.

## REVENUES ANALYSIS (in € 000)



## Information about Geographical Areas

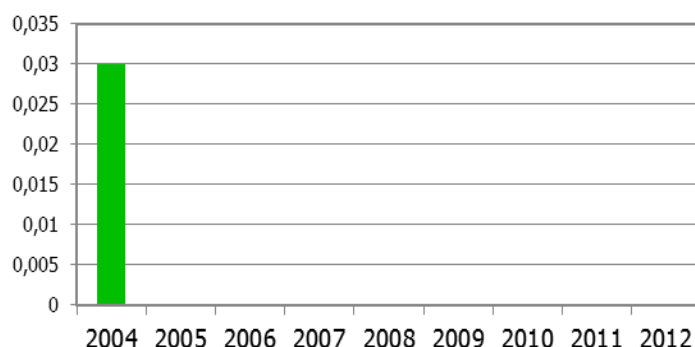


**OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2012 - 28/03/2013)**

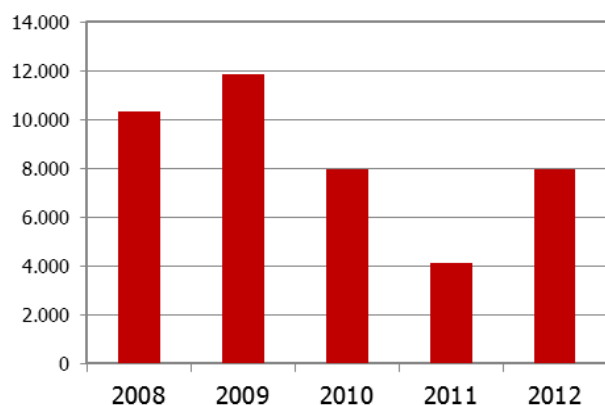
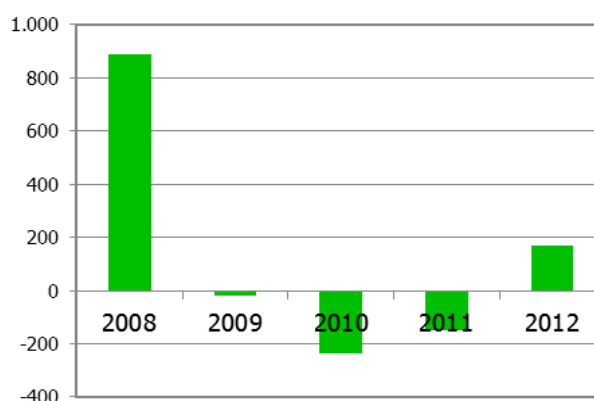
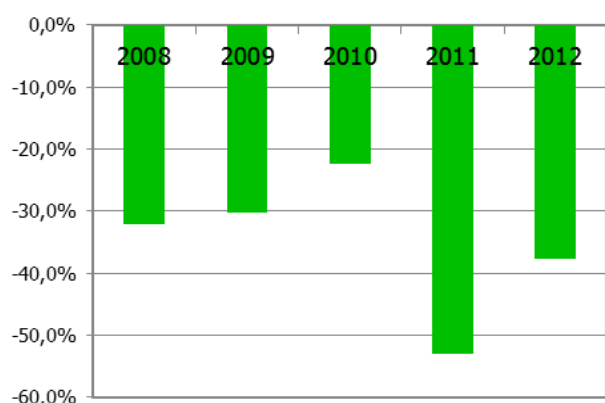
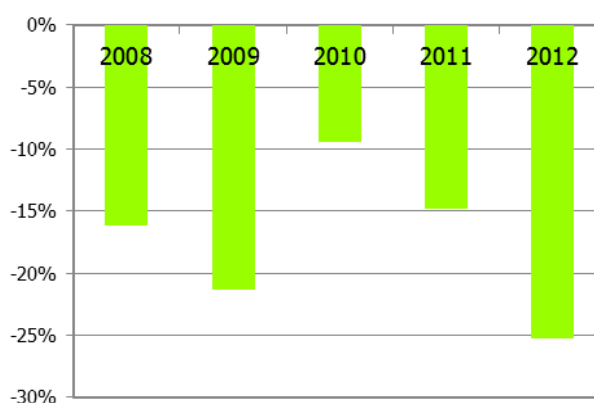
Symbol:	NAYP		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 March 2013)	4,0		
Shares Outstanding (number): (28 March 2013)	11.510.102		
Average Spread (%):	14,42%		
Market Liquidity (%):	1,654%		
Average Trading volume (no of shares):	2.130		
Total Value of transactions (€):	198.076		
Days to trade (1% of outstanding amount):	57,6		
Free Float (28 March 2013):	36,32%		
Turnover Velocity (F.F. Weighted):	11,0%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	56,46%	69,12%	76,50%

**GROUP STRUCTURE****NAFPAKTOS TEXTILE INDUSTRY S.A.**

SOFADON GINNING MILLS S.A.	51%
ENERGY PINEIAS 2 S.A.	100%

**DIVIDEND POLICY –DPS (in €)****COMPANY'S PERFORMANCE**

<b>FINANCIAL OVERVIEW (consolidated)</b> <b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
Sales	11.870	7.986	4.092	7.962
Gross profit	-17	-234	-147	168
EBIT	-3.597	-1.791	-2.172	-3.004
EBITDA	-2.785	-993	-1.447	-1.595
Earnings before tax	-3.487	-1.569	-2.084	-3.148
Earnings after tax	-3.652	-1.465	-1.991	-2.711
E.P.S.	-0,32	-0,14	-0,16	-0,24
Total Equity	17.127	15.562	13.428	10.717
ROE	-21,32%	-9,41%	-14,83%	-25,29%

**Revenues (in € 000)****Gross profit (in € 000)****Operating Margin****ROE****MAJOR SHAREHOLDERS (>5%)**

Name	%
AIKATERINI POLYCHRONOU	13,38%
VASILIOS POLYCHRONOS	25,10%
DIMITRIOS POLYCHRONOS	25,20%
<b>Total</b>	<b>63,68%</b>

**BOARD OF DIRECTORS**

Name	Qualification
POLYCHRONOS VASILIOS	PRESIDENT
POLYCHRONOS ANASTASIOS	VICE PRECIDENT
POLYCHRONOS DIMITRIOS	MEMBER/CEO
KOUSOULAS THEOFANIS	NON EXECUTIVE MEMBER
AGORITSAS CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER
ILIOPOULOS VASILEIOS	INDEPENDENT NON EXECUTIVE MEMBER

**MANAGEMENT TEAM PROFILE**

**Vasilios Polychronos:** Mr. Vasileios Georgios Polychronos is Executive Chairman of the Board of Directors at Nafpaktos Textile Industry SA since January 2002. He previously served as Textile Sales Director. He graduated from a Technological and Educational Institution (TEI) in Business Administration. He joined the Company in 1991, he was assigned the position of Textile Sales Director in 1996 and in January 2002 he was appointed Executive Chairman of the Board. Mr. Polychronos is also Member of the Board of Directors of the affiliated companies SOFADON GINNING MILLS SA and ENERGEIAKI PINEIAS 2 S.A.

**Anastasios Polychronos:** Mr. Anastasios Christos Polychronos is Executive Vice Chairman of the Board of Directors and Factory Administrative Manager at Nafpaktos Textile Industry SA since June 19, 2010. He

previously served as Executive-Deputy Vice Chairman of the Board and Factory Administrative Manager. He joined the Company in 1988 and took over the factory management in 1994. He is a graduate of Human Resources Management from Athens University of Economics and Business

**Dimitrios Polychronos:** Mr. Dimitrios Georgios Polychronos is Managing Director and Executive Member of the Board of Directors at Nafpaktos Textile Industry SA since January 2002. He joined the Company in 1996 and he is Head of Exports and Yarn Sales manager since 1998 is also member of the Board of Directors of the affiliated companies SOFADON GINNING MILLS SA and ENERGEIAKI PINEIAS 2 S.A.

**Theofanis Kousoulas:** Mr. Theofanis Georgios Kousoulas is Non-Executive Director at Nafpaktos Textile Industry SA since June 19, 2010. He previously served as Executive Vice Chairman of the Board. He is a lawyer specialized in commercial law, with 29 years' experience in the practice of law

**Christos Agoritsas:** Mr. Christos Evangelos Agoritsas is Non-Executive Independent Director at Nafpaktos Textile Industry SA. He is a graduate of the University of Piraeus and the Institute of Postgraduate Studies in Business Administration of the Athens University of Economics and Business. He has retired from the National Bank of Greece and has 35 years' experience in financial matters and in human resources matters. Throughout his career at the National Bank of Greece, he held managerial positions in various fields including Personnel Manager, Director of Central Office of the Bank, Managing Director at ETHNOFACT and Research Deputy Manager. He has participated in the Board of Directors at various companies, such as AGET - HRAKLIS SA, SIEMENS SA, ETEBA SA and ETHNOFACT SA

**Vasileios Iliopoulos:** Mr. Vasileios Sotirios Iliopoulos is Non-Executive Independent Director at Nafpaktos Textile Industry SA. He has held the position of Director in branches of the banks Ergasias and Eurobank from 1991 until 2000. Since 2001 he is the Director in the branch of the bank Probank in Neo Iraklio of Attica

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